



E-One Moli Energy (Canada) Limited is a division of E-One Moli Energy Corp. of Taiwan. Our facility in Maple Ridge, B.C. is a leading-edge lithium ion battery Research and Development facility as well as the home of our North American and European Sales and Technical Support team. We pride ourselves on our reputation for pioneering superior quality Molicel® products and our exemplary customer service.

We have a permanent full-time opening for a **Senior Applications Engineer**. As a key member of the Technical Support team, you will work closely with our Sales Group and our Customers to recommend the selection and application of products. You will be required to have a high level of technical experience and become the product specialist to ensure customers have a seamless experience integrating our product into their application.

Duties:

- Provide applications, technical, and trouble-shooting consultation with customers on Molicel® products and product integration.
- Prepare and present cell characteristics, in writing and in person.
- Develop winning strategies that leverage Molicel® technology to the customer end project.
- Develop and maintain relationships as a technology partner with key customers.
- Drive the resolution of technical issues and customer cell qualifications.
- Being highly responsive to customer questions about product.
- Identify customer needs and requirements to better qualify Molicel® products.
- Contribute to internal design of solutions by acting as the customer advocate with R&D and product management teams.
- Provide feedback to R&D regarding customer requirements and industry trends.
- Travelling independently or with a team to customer sites for meetings, service, or training.
- Participate in trade shows and conferences as necessary.
- Provide pre- and post-sales support to customers.
- Coordinate with other departments to obtain the technical details necessary to provide customer responses.
- Provide lithium ion technology and cell technology training for customers.

Experience & Qualifications:

- Bachelor's degree in Electrical Engineering degree or equivalent; or a Diploma of Technology in the Electronics field.
- A minimum of 7+ years' experience working directly with customers designing/manufacturing industrial or commercial products.
- Proven success in a Technical Sales or Applications Engineer position or equivalent experience in the lithium ion cell industry.
- Strong personal and professional ethical values and integrity.
- Exceptional customer service skills.
- Strong presentation and instructional skills with customers.
- Ability to travel in the U.S. and Internationally up to 30% of the time (10 to 14 trips/year).
- High level of proficiency with MS Office (Word, Excel, PowerPoint, Outlook).
- Periodic work may need to be performed outside of normal business hours.

What's in it for you?

All our employees enjoy Moli perks – a great working environment, flexible start times, regular social functions, excellent company-paid benefit package, 3 weeks' vacation (to start), employer matching pension plan, and professional development opportunities.

E-One Moli Energy (Canada) Limited values diversity in the workplace and is committed to employment equity. To apply for this position, send your resume and cover letter to careers@molienergy.com.